

# Facilitating the Conversation Becoming an expert at asking questions

#### **Ask Great Questions**

Asking great questions during small group is essential to having a healthy group

We want to help you to become a master at asking great questions. And then become a master at asking follow up questions.



## Why are questions so important?

- · A homily or video is impersonal, questions are personal.
- · We learn in rows; we grow in circles.
- Questions require everyone to be "active" even if they aren't answering, they are thinking.
- Good questions allow you to get to know each other and gain trust



### How do I ask great questions?

- Always know where you are leading the discussion?
   What point do you want them to know and "get" by the end of SG time?
- Prepare ahead of time by looking over the questions.
- Questions are written in a funnel (general at first and then they lead to a specific action step that inspires growth)
- Questions are a guide to a conversation. Not a questionanswer format
- Reword questions never read verbatim. Make them yours. It should sound like a natural conversation, not reading questions (prepare, prepare, prepare!).



### Rewrite questions in your own words.

- Be able to ask the same question in different ways
- Be okay with silence.
- Never accept the first answer.
- Never accept an answer from just one person.
- Affirm responses right or wrong. Be slow to correct incorrect answers.
- Challenge easy answers or answers that are expected.
- SPEAK 20%, LISTEN 80%
- Be flexible. Some rabbit holes are worth it.



#### Ask great follow up questions

- · What do you mean by that?
- Why do you think that?
- Say more about that.
- · Give me an example of that.
- Ok great, who else can add to that?
- Does everyone agree?